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INFORMATION BROCHURE



IRADIUM AUTOMOBILES PRIVATE LIMITED

CIN: U50401PN2013PTC148765

Office 405, Mont Vert Apex, Opp. Orchid School, Balewadi Phata. Baner. Pune.

Maharashtra. 411045 | www.spareshub.com

SPARESHUB FRANCHISE INTRODUCTION

SPARESHUB FRANCHISE PROGRAM

SparesHub Program is helping businessmen and entrepreneurs setup new automobile parts and lubricants business in their city. Our company helps you by giving you a franchise of automobile parts and distributorship of our company engine oil. Our company shares the years of experience that Iradium Automobiles Company has in running of automobile parts business.

PROBLEMS FACED BY CURRENT CUSTOMERS

Car owners and service centers in Tier-2/3/4+ cities of India face the problem of unavailability of car parts. Customers have to wait for days or weeks to get the right parts for their car from the nearby city. This causes delay in the repair and servicing of their cars and results in loss of valuable time and money. The prices of the parts are often inflated to cheat the customers. The markets are also flooded with duplicate parts. These are some of the most common problems faced by car owners and car garage owners.

Common Problems:

- Parts are not available immediately
- Parts cost is high
- Parts are duplicate/counterfeit
- Customer needs to wait for parts

SPARESHUB SOLUTION

SparesHub is working to solve these problems by making available genuine and original car parts to customers at the right price through its parts franchise stores. SparesHub provides parts to franchise stores within a short period of time as the company has multiple warehouses in India. The company ensures that all the parts sold to customers are 100% original and high quality.

OPPORTUNITY SIZE - ABOUT CAR PARTS MARKET

Automobile Parts Industry in India is worth Rs. 30,000 Crores.

There are almost 3 Crore cars in India and about 1,00,000 car service centers & workshops.

There are 24 car manufacturers in India offering 130+ car models in India.

Approximate Population of Your City	Penetration of Cars in Population as per Govt. of India	No. of Cars in Your City	Average Expenditure per car on Parts, & Accessories per car per year	Market Size (Yearly) in your City	Market Size (Monthly) in your City
1,00,000	3%	3000	₹ 12,000	₹ 3,60,00,000	₹ 30,00,000
5,00,000	3%	15000	₹ 12,000	₹ 18,00,00,000	₹ 1,50,00,000
10,00,000	3%	30000	₹ 12,000	₹ 36,00,00,000	₹ 3,00,00,000
15,00,000	3%	45000	₹ 12,000	₹ 54,00,00,000	₹ 4,50,00,000
20,00,000	3%	60000	₹ 12,000	₹ 72,00,00,000	₹ 6,00,00,000
25,00,000	3%	75000	₹ 12,000	₹ 90,00,00,000	₹ 7,50,00,000
30,00,000	4%	120000	₹ 12,000	₹ 1,44,00,00,000	₹ 12,00,00,000
35,00,000	4%	140000	₹ 12,000	₹ 1,68,00,00,000	₹ 14,00,00,000
40,00,000	4%	160000	₹ 12,000	₹ 1,92,00,00,000	₹ 16,00,00,000
45,00,000	4%	180000	₹ 12,000	₹ 2,16,00,00,000	₹ 18,00,00,000
50,00,000	4%	200000	₹ 12,000	₹ 2,40,00,00,000	₹ 20,00,00,000

Above Table shows what is the average monthly market size opportunity in your city based on the population of your city.

PARTS STORE FRANCHISES

SparesHub invites passionate entrepreneurs and businessmen who believe in themselves to partner with us and become franchises of car parts store of SparesHub. Whether you want to open a new car parts store or you are already in the business of car parts, you can become a franchise of SparesHub.



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ABOUT THE COMPANY

SparesHub brand is owned by Iridium Automobile Private Limited. It is India's largest B2B e-commerce Spares parts company in India. The company has 8+ years of expertise in car parts business. It is a team of 72 full-time employees across three offices in Pune, Mumbai and Bangalore. SparesHub provides parts from 80+ brands for all car models in India ranging from Maruti Suzuki to Mercedes Benz under one roof. The aim of SparesHub is to help 300+ entrepreneurs setup successful automobile parts business in India.

Registered Name of the company – Iridium Automobiles Private Limited

Corporate Identification Number (CIN): U50401PN2013PTC148765

Registered Address: Office 405, Mont Vert Apex, Above SBI Bank, Opp. Orchid School, Balewadi Phata, Baner Road. Pune. 411045. Maharashtra.

ELIGIBILITY CRITERIA

- Own or Rented Store of 250-300. Sq.ft or more
- Minimum Investment of Rs. 5 lakhs in Parts & Lubricants Inventory

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FRANCHISE PLANS

SPARESHUB PARTS FRANCHISE PLANS				
Benefits	Plan A	Plan B	Plan C	Plan D
Franchise Fees	₹ 50,000	₹ 35,000	₹ 25,000	₹ -
Inventory Investment	0 to 5 lakhs	5 lakhs to 10 lakhs	10 lakhs to 15 lakhs	15 lakhs to 20 lakhs
Recommended for	Village	Taluka/Tehsil	City	Major City
Franchise Exclusive Territory	2 kms	7 kms	20 kms	50 kms
Lubes Exclusive Territory	2 kms	7 kms	20 kms	50 kms
Minimum Oil Inventory	20%	25%	25%	25%
Contract Duration	2 years	2 years	3 years	3 years
Contract Renewal Fees	₹ -	₹ -	₹ -	₹ -
SparesHub Brand Name	yes	yes	yes	yes
Technical Training	yes	yes	yes	yes
Business Training	yes	yes	yes	yes
Online Software	yes	yes	yes	yes
Name Board	yes	yes	yes	yes
Side Board	no	yes	yes	yes
Telecalling support	no	no	Once a week	Twice a week
WA/SMS Promotion	no	100 SMS/WA per month	200 SMS/WA per month	300 SMS/WA per month
Job Card Books	0	10	20	30
Pamphlets	50	100	150	200
Garage Posters	10	20	30	50
SparesHub Tshirts	0	0	2	4
SparesHub Caps	0	2	3	5
Pre-launch visit	yes	yes	yes	yes
Post-launch visit	no	no	yes	yes
Sales Rep salary (Rs. 13,000 per month)	no	no	1 month	2 month
Visiting Cards	100	200	300	400
Business Operating Manual	yes	yes	yes	yes
Sales Strategies Manual	yes	yes	yes	yes
Customer Database	no	50 customer	100 customers	200 customers
Social Media Pages	no	no	yes	yes
Sales Person Training	no	no	yes	yes

THINGS PROVIDED BY SPARESHUB

SparesHub will be your trusted source of knowledge to run your car parts business successfully. The company will help you decide which parts to buy and keep in inventory. SparesHub will provide the Store Branding designs and permission to use SparesHub Logos and Brand. This will help you attract more customers to your store and project a professional image to your business.

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SparesHub will provide the following things:

- Exclusive SparesHub Franchise Store Branding
 - Original Car Parts from 80+ Brands from India and Imported
 - Inventory Planning of Parts
 - Guidance on which parts to buy
 - Standard warranty support on applicable parts
 - Free Software to manage your store
 - Marketing Kit
 - Business Operating Plan
 - List of Brands, Parts fitment details, Prices etc.
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FRANCHISE PRE-LAUNCH SURVEY

The aim of SparesHub Franchise Pre-launch is to identify & collect potential customer data; and collect information required for inventory planning for the Franchise. This survey should be completed before the launch of the franchise store and should be completed by the entrepreneur himself. In the Potential Customer survey data, we collect details about multi-brand car workshops, garages, and service centers. The survey forms would be provided by SparesHub and the Franchise Owner needs to fill the pre-launch survey.

FINANCIAL INVESTMENT

The following would be the Investment for SparesHub Franchise

- 2 Year Franchise Fees – Rs. 50,000/- incl of GST.
- Minimum Parts Inventory Purchase – Rs. 5,00,000 onwards
- Minimum SparesHub Lubricants Purchase- Rs. 1,00,000/-.
- Store setup & Furniture – Rs. 75,000 – (to be purchased by franchise from local market)

Minimum inventory purchase is mandatory to ensure availability of stock in the franchise store to ensure full coverage of fast selling parts for popular model of cars.

FRANCHISE BUSINESS MODEL, PROFITABILITY & RETURN ON INVESTMENT

Franchises will earn margin on the sale of products to their customers. SparesHub does not charge any royalty or share of profit from the franchises. All the earnings of the franchises belong to the Franchises. SparesHub does not give you any sales targets to achieve. The more hard the franchise works, the more it earns.

The expected profitability of Franchise Stores is as follows:

- Average Gross Margin – 30% - 35%
- Investment Payback period – ~18 months
- Return on Investment over 2 years – 35% ROI on total investment of Rs. 8 lakhs



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WHY WILL YOU SUCCEED BY PARTNERING WITH SPARESHUB

When you partner with SparesHub, you get the benefit of 8+ years of experience that SparesHub has acquired in the automobile industry. You get the benefit of 100+ manufacturers and suppliers of automobile parts. SparesHub has access to multiple parts catalogs and software whose benefit the franchises can reap.

SPARESHUB TEAM TO SUPPORT YOU

SparesHub has created the following teams to ensure the success of Franchises:

- Franchise Training – 2 People
- Parts Procurement Team – 5 People
- Parts Enquire & Franchise Sales Support Team – 6 People
- Warehouse Team – 8 People

WHAT ALL YOU GET IN SPARESHUB FRANCHISE FEES

1	SparesHub Brand name for the 2 years
2	Name Board for the Store
3	Four Wheeler, Two Wheeler and Lubricants Franchise Agreement Process
4	Exclusive Territory Rights of for 2 years
5	SMS & What's app Promotion to Workshops for 2 years
6	Inventory Planning Support depending on your Area.
7	Training Supports- Sales, Part and Technical
8	Sales & Business Operating Manual
9	Expert Inventory Planning
10	Monthly review meeting through video call
11	1 Sales rep visit
12	Marketing Kit
13	Business Management software

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EXCLUSIVE TERRITORY OF FRANCHISE

Every SparesHub Franchise Store will have exclusive geographical territory of 7 kms radius in the city/town/village in which the Franchise store is located. This territory area will be within the municipal corporation/municipality/ panchayat limits of the franchise store for the duration of the franchise agreement. SparesHub Franchises are offered on first-come-first-serve basis to franchise applicants.

MARKETING MERCHANDISE

Regular marketing and promotion to garages and workshop is necessary for the success and growth of the franchise business. SparesHub does online marketing of the franchise stores as per requirement of the franchise. The company also provides marketing materials like posters, job card books, visiting cards, etc. on demand for local promotion. SparesHub also undertakes online marketing via SMS, WhatsApp, and email to promote the franchise store in their area. For the marketing merchandise customer need to purchase additionally package apart from the franchise fees.



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CAR BRANDS WE PROVIDE



HONDA



Jeep



Volkswagen



TOYOTA



TATA MOTORS



Mercedes-Benz



Mahindra



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PARTS RE-ORDERING

Franchise can re-order from SparesHub as per their requirements and the same would be delivered to them via transport partners. Minimum re-order value is Rs. 25,000 per order. The transport charges would be borne by the Franchise. Minimum order fulfillment time is 4-5 business days. Parts orders are subject to availability in the inventory of SparesHub and its partners.

OTHER BENEFITS OF FRANCHISE

- 1. SPARESHUB does NOT charge any recurring royalty/ revenue share/ or profit share from franchises**
2. Franchises will also have the option to become exclusive distributors of SparesHub Private Label products in future, subject to rules and regulations.

FRANCHISE BOOKING PROCESS

The person needs to submit the Franchise booking form and pay the Franchise Fees of Rs 50,000 Incl GST to book the franchise. The franchise booking fees is non-refundable.

FRANCHISE CANCELLATION RULES

If Franchise booking is cancelled within 7 days of booking for any reason, then cancellation fees of Rs. 25,000 is applicable and the rest of the amount would be refunded.

If Franchise booking is cancelled after 7 days of booking for any reason, then the entire franchise booking fees will be forfeited by the company and there would not be any refund.

WARRANTY POLICY

All standard warranty policies that are offered by the product manufacturers are also passed on to all franchise partners of SparesHub. Different manufacturing companies have different terms and conditions of warranty, and franchises would be eligible for complete warranty support on products from SparesHub.

CURRENT PRODUCT LINES

SparesHub currently provides car parts for almost all the brands of car models in India. The company also provides car accessories to franchises. However, due to the nature of the industry, and the variety of products sometime the parts may not be available with SparesHub or its vendors and may take 10 to 15 days to become available.

PARTS RETURN POLICY

Products once sold to franchises cannot be returned to SparesHub. Almost all of the products that SparesHub recommends to franchises are fast-selling automobile parts and can be easily sold in the automobile market in India. However, SparesHub will help the franchises liquidate any unsold inventory by offering it to other franchises in our network on best-effort basis.

OTHER RULES & REGULATIONS

1. **All sales, expenses of running the business, profits belong to Franchise only**
2. Responsibility of generating sales is of the Franchise only
3. Transportation cost will be taken care by company with order value limit.
4. All payments for purchase of parts are to be done 100% in advance and orders will not be processed unless 100% payment has been received.
5. In case the store is not launched within 2 months of signing the agreement, the franchise contract would be terminated and franchise fees would be forfeited.

CONTRACT DURATION

The duration of the Franchise Agreement would be Two (2) years. The agreement can be renewed after two years as per mutual agreement for two more years at no extra cost.

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STANDARD BUSINESS OPERATING MANUAL

SparesHub will provide the standard business operating manual to the Franchise that will include details regarding how to run the business successfully, customer relations, customer payment terms, inventory planning, stock checking methods, cost control, marketing activities, and other details.

INVENTORY PLANING

The inventory purchase for the franchise store will be decided by the franchise only and SparesHub will guide and help the franchise owner regarding which parts to stock in the inventory. This will be based on the car model population in the franchise city and based on our 8 years+ experience regarding inventory planning. SparesHub will help the franchise in the inventory planning. The target of the Franchise Store is to keep only 15 days of inventory on hand and order the remaining parts on demand basis.

INVENTORY DELIVERY

SparesHub has tie-ups with multiple road transport companies and courier companies. Inventory will be delivered to the franchises by our transport partners at the cost of the Company. For first inventory order delivery standard time is 20 working days from full inventory payment.

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Franchise Discount Sheet - Applicable Date 1st April, 2024. Customer GST is Compulsory.

Category	Name of the Brand/Company	Customer Discount (Ex. GST)	GST Rate
100% Genuine Parts	Maruti Genuine Parts	10%	Inclusive of GST
	Hyundai Genuine Parts	8%	Inclusive of GST
	Tata Genuine Parts	6%	Inclusive of GST
	Mahindra Genuine Parts	8%	Inclusive of GST
	Ford Genuine Parts	5%	Inclusive of GST
	Honda Genuine parts	5%	Inclusive of GST
	Chevrolet Genuine Parts	10%	Inclusive of GST
	Toyota Genuine parts	8%	Inclusive of GST
	Renault Genuine	3%	Inclusive of GST
	VW Genuine	5%	Inclusive of GST
	Kia Genuine	0%	Inclusive of GST
	Skoda Genuine	5%	Inclusive of GST
Suspension Range (Shock absorbers, suspension items, ball joints, tie-rod ends, lower arms)	Monroe (Shockers)	34%	28%
	Monroe (suspension parts)	35%	28%
	Minda (shock absorber)	32%	28%
	Gabriel (Shock absorber)	32%	28%
	Sachs (Indian cars)	35%	28%
	Sona	34%	28%
	Sona (steering)	34%	28%
	Bravo	36%	18%
	Lemforder Bushes (Indian cars)	26%	18%
	Corplee	37%	18%
	Technix	26%	18%
	AMP (Bushes)	32%	18%
	VIR	34%	18%
Brake System (Brake Pads, Brake shoes, Liners, wheel bearings)	Rane (Brake pad & shoes)	42%	28%
	Feredo	25% Flat	Inclusive of GST
	Tvs	34%	28%
	Minda	42%	28%
	Bosch (Brake pad)	44%	28%
	Ktek (Brake Disc)	34%	28%
	Bosch (Brake Disc)	36%	28%
	Bosch (Wheel Cylinder)	36%	28%
	TVS (Wheel Cylinder)	34%	28%
Transmission Bearings	SMR wheel bearings and Hubs	41%	18%
Clutch set & Bearings	Valeo (Clutch set)	32%	28%
	LUK indian (Clutch set)	34%	28%
	Sachs (Indian cars) (Clutch Set	35%	18%
	Smr Clutch Bearing	25% Flat	Inclusive of GST
	Cables	New Era	32%
Suprajit		32%	28%
Filters Air, oil, fuel, cabin Filters	Purolator	20% Flat	Inclusive of GST
	ZIP	37%	18%
	Elofic	30%	18%
	Sofima	30% Flat	Inclusive of GST
Lights (Headlight, Taillight, Fog lamps)	Lumax	34%	18%
	Minda	32%	18%

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Category	Name of the Brand/Company	Customer Discount (Ex. GST)	GST Rate
Spark Plugs & Glow Plugs	NGK Spark Plugs (inclusive of coupon)	35%	28%
	Champion Glow Plugs	27% Flat	Inclusive of GST
	Bosch Glow Plugs	14% Flat	Inclusive of GST
Wipers	Valeo Wipers	42%	18%
	Minda Wipers	37%	18%
Driveshaft	GSP Driveshaft	42%	28%
Timing Kit	INA	34%	18%
	DAYCO	36%	18%
Belts	Gates Belts	38%	18%
	Continental	39%	18%
	Bando	35%	18%
Water Pump	NWP	42%	18%
Power Steering Oil	Bosch Steering Oil	20%	Inclusive of GST
	TVS Steering Oil	30%	Inclusive of GST
	Rane TRW Steering Oil	32%	Inclusive of GST
Horns And Fuses	Roots Horns	38%	18%
	Roots Fuses	36%	18%
	Minda Horns	34%	18%

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SPARESHUB LUBRICANTS PRICE LIST

GST registration is compulsory for all customers for input credit.										Effective Date - 15th Oct. 2023	
Vehicle Type	Product Type	Grade	Specification	Pack Size (In Litres)	Packing	Basic DLP Rate	GST Amount	Total DLP Amount	MRP Price	DLP Margin	
Bikes/ Activa/ Scooters	Engine Oil - 4T	20W40 - 4T - Ruby	-	900 ml	20	₹ 105.93	₹ 19.07	₹ 125.0	₹ 350.0	64.3%	
Bikes/ Activa/ Scooters	Engine Oil - 4T	20W40 - 4T - Ruby	-	26	1 Pail	₹ 2,944.92	₹ 530.08	₹ 3,475.0			
Bikes/ Activa/ Scooters	Engine Oil - 4T	20W40 - 4T - Ruby	-	210	1 Barrel	₹ 22,457.63	₹ 4,042.37	₹ 26,500.0			
Bikes/ Activa/ Scooters	Engine Oil - 4T	20W40 - 4T	API SL	900 ml	20	₹ 123.73	₹ 22.27	₹ 146.0	₹ 410.0	64.4%	
Bikes/ Activa/ Scooters	Engine Oil - 4T	20W40 - 4T	API SL	1	20	₹ 137.29	₹ 24.71	₹ 162.0	₹ 460.0	64.8%	
Bikes/ Activa/ Scooters	Engine Oil - 4T	20W40 - 4T	API SL	26	1 Pail	₹ 3,432.20	₹ 617.80	₹ 4,050.0			
Bikes/ Activa/ Scooters	Engine Oil - 4T	20W40 - 4T	API SL	210	1 Barrel	₹ 27,033.90	₹ 4,866.10	₹ 31,900.0			
Bikes/ Activa/ Scooters	Engine Oil - 4T	20W40 - 4T	API SM JASO MA2 Grade	900 ml	20	₹ 137.29	₹ 24.71	₹ 162.0	₹ 460.0	64.8%	
Bikes/ Activa/ Scooters	Engine Oil - 4T	20W40 - 4T	API SM JASO MA2 Grade	1	20	₹ 150.00	₹ 27.00	₹ 177.0	₹ 480.0	63.1%	
Bikes/ Activa/ Scooters	Engine Oil - 4T	20W40 - 4T	API SM JASO MA2 Grade	50	1 Pail	₹ 7,008.47	₹ 1,261.53	₹ 8,270.0			
Bikes/ Activa/ Scooters	Engine Oil - 4T	20W40 - 4T	API SM JASO MA2 Grade	210	1 Barrel	₹ 28,983.05	₹ 5,216.95	₹ 34,200.0			
Bikes/ Activa/ Scooters	Engine Oil - 4T	10W30 - 4T	API SM JASO MA2 Grade	900 ml	20	₹ 145.76	₹ 26.24	₹ 172.0	₹ 480.0	64.2%	
Bikes/ Activa/ Scooters	Engine Oil - 4T	10W30 - 4T	API SM JASO MA2 Grade	1	20	₹ 161.86	₹ 29.14	₹ 191.0	₹ 500.0	61.8%	
Bikes/ Activa/ Scooters	Engine Oil - 4T	10W30 - 4T	API SM JASO MA2 Grade	50	1 Pail	₹ 7,457.63	₹ 1,342.37	₹ 8,800.0			
Bikes/ Activa/ Scooters	Engine Oil - 4T	10W30 - 4T	API SM JASO MA2 Grade	210	1 Barrel	₹ 30,847.46	₹ 5,552.54	₹ 36,400.0			
Bikes/ Activa/ Scooters	Engine Oil - 4T	10W30 - 4T	API SN JASO MA2 Grade	900 ml	20	₹ 151.69	₹ 27.31	₹ 179.0	₹ 495.0	63.8%	
Bikes/ Activa/ Scooters	Engine Oil - 4T	10W30 - 4T	API SN JASO MA2 Grade	1	20	₹ 167.80	₹ 30.20	₹ 198.0	₹ 520.0	61.9%	
Bikes/ Activa/ Scooters	Engine Oil - 4T	10W30 - 4T	API SN JASO MA2 Grade	50	1 Pail	₹ 7,796.61	₹ 1,403.39	₹ 9,200.0			
Bikes/ Activa/ Scooters	Engine Oil - 4T	10W30 - 4T	API SN JASO MA2 Grade	210	1 Barrel	₹ 32,118.64	₹ 5,781.36	₹ 37,900.0			
Royal Enfield	Engine Oil - 4T	Bullet 15W40	API SM JASO MA2 Grade	2.5	7	₹ 391.53	₹ 70.47	₹ 462.0	₹ 1,390.0	66.8%	
Royal Enfield	Engine Oil - 4T	Bullet 15W40	API SM JASO MA2 Grade	50	1 Pail	₹ 7,627.12	₹ 1,372.88	₹ 9,000.0			
Cars/ SUVs	Petrol/Diesel Engine Oil	0W40	API SN Fully Synthetic	4	4	₹ 969.49	₹ 174.51	₹ 1,144.0	₹ 2,800.0	59.1%	
Cars/ SUVs	Petrol/Diesel Engine Oil	0W40	API SN Fully Synthetic	50	1 Pail	₹ 10,169.49	₹ 1,830.51	₹ 12,000.0			
Cars/ SUVs	Petrol/Diesel Engine Oil	0W40	API SN Fully Synthetic	210	1 Barrel	₹ 37,033.90	₹ 6,666.10	₹ 43,700.0			
Cars/ SUVs	Petrol/Diesel Engine Oil	5W40	API SN Fully Synthetic	4	4	₹ 793.22	₹ 142.78	₹ 936.0	₹ 2,500.0	62.6%	
Cars/ SUVs	Petrol/Diesel Engine Oil	5W40	API SN Fully Synthetic	50	1 Pail	₹ 9,322.03	₹ 1,677.97	₹ 11,000.0			
Cars/ SUVs	Petrol/Diesel Engine Oil	5W40	API SN Fully Synthetic	210	1 Barrel	₹ 34,406.78	₹ 6,193.22	₹ 40,600.0			
Cars/ SUVs	Petrol/Diesel Engine Oil	5W30	API SN Semi-Synthetic	3.5	6	₹ 644.07	₹ 115.93	₹ 760.0	₹ 2,250.0	66.2%	
Cars/ SUVs	Petrol/Diesel Engine Oil	5W30	API SN Semi-Synthetic	50	1 Pail	₹ 8,389.83	₹ 1,510.17	₹ 9,900.0			
Cars/ SUVs	Petrol/Diesel Engine Oil	5W30	API SN Semi-Synthetic	210	1 Barrel	₹ 31,355.93	₹ 5,644.07	₹ 37,000.0			
CNG Car Oil	CNG/Petrol Engine Oil	20W50 CNG	API SM JASO MA2	3.5	6	₹ 632.20	₹ 113.80	₹ 746.0	₹ 1,800.0	58.6%	
Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CF4	1	20	₹ 150.00	₹ 27.00	₹ 177.0	₹ 405.0	56.3%	
Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CF4	3	6	₹ 440.68	₹ 79.32	₹ 520.0	₹ 1,230.0	57.7%	
Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CF4	7.5	1 Pail	₹ 1,084.75	₹ 195.25	₹ 1,280.0	₹ 2,970.0	56.9%	
Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CF4	10	1 Pail	₹ 1,479.66	₹ 266.34	₹ 1,746.0	₹ 4,470.0	60.9%	
Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CF4	50	1 Pail	₹ 6,949.15	₹ 1,250.85	₹ 8,200.0			
Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CF4	210	1 Barrel	₹ 27,796.61	₹ 5,003.39	₹ 32,800.0			
Cars/ Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CH4	1	20	₹ 158.47	₹ 28.53	₹ 187.0	₹ 460.0	59.3%	
Cars/ Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CH4	3.5	6	₹ 528.81	₹ 95.19	₹ 624.0	₹ 1,615.0	61.4%	
Cars/ Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CH4	7.5	1 Pail	₹ 1,122.88	₹ 202.12	₹ 1,325.0	₹ 3,320.0	60.1%	
Cars/ Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CH4	10	1 Pail	₹ 1,516.95	₹ 273.05	₹ 1,790.0	₹ 4,770.0	62.5%	
Cars/ Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CH4	50	1 Pail	₹ 7,457.63	₹ 1,342.37	₹ 8,800.0			
Cars/ Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CH4	210	1 Barrel	₹ 29,322.03	₹ 5,277.97	₹ 34,600.0			
Cars/ Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CI4 Plus	1	20	₹ 164.41	₹ 29.59	₹ 194.0	₹ 510.0	62.0%	
Cars/ Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CI4 Plus	3.5	6	₹ 569.49	₹ 102.51	₹ 672.0	₹ 1,745.0	61.5%	
Cars/ Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CI4 Plus	7.5	1 Pail	₹ 1,205.08	₹ 216.92	₹ 1,422.0	₹ 3,560.0	60.1%	
Cars/ Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CI4 Plus	10	1 Pail	₹ 1,559.32	₹ 280.68	₹ 1,840.0	₹ 5,300.0	65.3%	
Cars/ Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CI4 Plus	50	1 Pail	₹ 7,669.49	₹ 1,380.51	₹ 9,050.0			
Cars/ Tata Ace/ Bolero/ Truck	Diesel Engine Oil	15W40	API CI4 Plus	210	1 Barrel	₹ 31,271.19	₹ 5,628.81	₹ 36,900.0			
4 Wheelers	Gear Oil	Gear Oil 80W90	API GL-5	1	20	₹ 144.92	₹ 26.08	₹ 171.0	₹ 405.0	57.8%	
4 Wheelers	Gear Oil	Gear Oil EP 140	EP-4	1	20	₹ 152.54	₹ 27.46	₹ 180.0	₹ 430.0	58.1%	
4 Wheelers	Gear Oil	Gear Oil EP 90	EP-4	1	20	₹ 136.44	₹ 24.56	₹ 161.0	₹ 395.0	59.2%	
2 / 4 Wheelers	Brake Oil	Dot 3	Dot 3	250 ml	70	₹ 49.15	₹ 8.85	₹ 58.0	₹ 128.0	54.7%	
3 / 4 Wheelers	Brake Oil	Dot 4	Dot 4	250 ml	70	₹ 55.08	₹ 9.92	₹ 65.0	₹ 138.0	52.9%	

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Tractor	Engine Oil	20W40	Tractor Grade	7.5	1 Pail	₹ 1,183.05	₹ 212.95	₹ 1,396.0	₹ 2,760.0	49.4%
Tractor	Engine Oil	20W40	Tractor Grade	8.5	1 Pail	₹ 1,361.86	₹ 245.14	₹ 1,607.0	₹ 3,290.0	51.2%
Tractor	Engine Oil	20W40	Tractor Grade	50	1 Pail	₹ 7,203.39	₹ 1,296.61	₹ 8,500.0		
Tractor	Engine Oil	15W40	API CH4	7.5	1 Pail	₹ 1,123.73	₹ 202.27	₹ 1,326.0	₹ 3,000.0	55.8%
Tractor	Engine Oil	15W40	API CH4	8.5	1 Pail	₹ 1,292.37	₹ 232.63	₹ 1,525.0	₹ 3,400.0	55.1%
Tractor	Engine Oil	15W40	API CH4	50	1 Pail	₹ 7,457.63	₹ 1,342.37	₹ 8,800.0		
Tractor	Transmission Oil	Universe Tractor Transmission Oil (UTTO)	Universal	5	4	₹ 762.71	₹ 137.29	₹ 900.0	₹ 1,975.0	54.4%
JCB/Earthmovers	Hydraulic Oil	Hydraulic 32	H-32	20	1 Pail	₹ 2,255.93	₹ 406.07	₹ 2,662.0	₹ 7,685.0	65.4%
JCB/Earthmovers	Hydraulic Oil	Hydraulic 32	H-32	210	1 Barrel	₹ 21,016.95	₹ 3,783.05	₹ 24,800.0		
JCB/Earthmovers	Hydraulic Oil	Hydraulic 46	H-46	20	1 Pail	₹ 2,255.93	₹ 406.07	₹ 2,662.0	₹ 7,685.0	65.4%
JCB/Earthmovers	Hydraulic Oil	Hydraulic 46	H-46	210	1 Barrel	₹ 21,355.93	₹ 3,844.07	₹ 25,200.0		
JCB/Earthmovers	Hydraulic Oil	Hydraulic 68	H-68	20	1 Pail	₹ 2,255.93	₹ 406.07	₹ 2,662.0	₹ 7,685.0	65.4%
JCB/Earthmovers	Hydraulic Oil	Hydraulic 68	H-68	210	1 Barrel	₹ 21,593.22	₹ 3,886.78	₹ 25,480.0		
JCB/Earthmovers	Hydraulic Oil	Hydraulic 68 (Waterwhite)	H-68	210	1 Barrel	₹ 24,067.80	₹ 4,332.20	₹ 28,400.0		
General Purpose	Grease (Gold color)	Non-lithium	EP-2 / EP-3	18 Kg	1 Pail	₹ 3,349.15	₹ 602.85	₹ 3,952.0	₹ 6,689.0	40.9%
General Purpose	Grease (Gold color)	Non-lithium	EP-2 / EP-3	50 Kg	1 Pail	₹ 8,983.05	₹ 1,616.95	₹ 10,600.0	₹ 17,850.0	40.6%
General Purpose	Grease (Gold color)	Non-lithium	EP-2 / EP-3	180 Kg	1 Barrel	₹ 31,610.17	₹ 5,689.83	₹ 37,300.0		
General Purpose	Grease (Gold color)	Semi-lithium	EP-2 / EP-3	18 Kg	1 Pail	₹ 3,830.51	₹ 689.49	₹ 4,520.0	₹ 8,060.0	43.9%
General Purpose	Grease (Gold color)	Semi-lithium	EP-2 / EP-3	50 Kg	1 Pail	₹ 10,169.49	₹ 1,830.51	₹ 12,000.0	₹ 19,650.0	38.9%
General Purpose	Grease (Gold color)	Semi-lithium	EP-2 / EP-3	180 Kg	1 Barrel	₹ 36,355.93	₹ 6,544.07	₹ 42,900.0		
General Purpose	Grease (Gold color)	Fully lithium	EP-2 / EP-3	18 Kg	1 Pail	₹ 4,682.20	₹ 842.80	₹ 5,525.0	₹ 9,800.0	43.6%
General Purpose	Grease (Gold color)	Fully lithium	EP-2 / EP-3	50 Kg	1 Pail	₹ 12,711.86	₹ 2,288.14	₹ 15,000.0	₹ 26,825.0	44.1%
General Purpose	Grease (Gold color)	Fully lithium	EP-2 / EP-3	180 Kg	1 Barrel	₹ 44,576.27	₹ 8,023.73	₹ 52,600.0		
Industrial Oil	Gear Oil	Gear oil 220	220	10	1 Pail	₹ 1,533.90	₹ 276.10	₹ 1,810.0	₹ 3,840.0	52.9%
Industrial Oil	Gear Oil	Gear oil 220	220	26	1 Pail	₹ 3,859.32	₹ 694.68	₹ 4,554.0	₹ 9,290.0	51.0%
Industrial Oil	Gear Oil	Gear oil 320	320	10	1 Pail	₹ 1,580.51	₹ 284.49	₹ 1,865.0	₹ 3,960.0	52.9%
Industrial Oil	Gear Oil	Gear oil 320	320	26	1 Pail	₹ 3,979.66	₹ 716.34	₹ 4,696.0	₹ 9,355.0	49.8%
Industrial Oil	Cutting Oil	Cutting Oil	Universal	26	1 Pail	₹ 3,569.49	₹ 642.51	₹ 4,212.0	₹ 8,435.0	50.1%
Industrial Oil	Cutting Oil	Cutting Oil	Universal	50	1 Pail	₹ 6,522.03	₹ 1,173.97	₹ 7,696.0		
Trucks	DEF	Diesel Exhaust Fluid	DEF	20	1 Pail	₹ 957.63	₹ 172.37	₹ 1,130.0	₹ 2,350.0	51.9%
Trucks	DEF	Diesel Exhaust Fluid	DEF	210	1 Barrel	₹ 8,050.85	₹ 1,449.15	₹ 9,500.0		
Cars/ Tata Ace/ Bolero/ Truck	Coolant	1:3 Concentrate (Green)	Glycol based	1	20	₹ 59.32	₹ 10.68	₹ 70.0	₹ 285.0	75.4%
Cars/ Tata Ace/ Bolero/ Truck	Coolant	1:3 Concentrate (Red)	Glycol based	1	20	₹ 59.32	₹ 10.68	₹ 70.0	₹ 285.0	75.4%
Cars/ Tata Ace/ Bolero/ Truck	Coolant	1:3 Concentrate (Blue)	Glycol based	1	20	₹ 59.32	₹ 10.68	₹ 70.0	₹ 285.0	75.4%

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RACKS REQUIRED FOR INVENTORY

Franchise will have to purchase stainless steel slotted angle racks to keep inventory. Their specifications & images are given below:

- Height - 8 feet
- Plate size - 4 feet by 1.5 feet
- Mild powder coated Steel
- Per plate capacity - 50-75 kg
- 6 plates per rack



FAQ – Frequently Ask Questions

- **Is Franchise Fees refundable?**

No, Franchise fees are not refundable.

- **Does SparesHub have any return policy for unsold automobile parts?**

While SparesHub will attempt on best-effort-basis to liquidate the unsold inventory of franchise in the market or to other franchises, the company does not buy-back or return unsold inventory of the franchises

- **Is franchise agreement renewable after 2 years? What will be the franchise fees after 2 years?**

The franchise agreement is renewable after 2 years. The franchise renews fees after 2 years is depend on the inventory purchase after 2 years.

- **How much is the total investment for a new business setup?**

The total investment for a new SparesHub Franchise Store setup is approximately Rs. 4 to Rs. 5 lakhs depending on the expenses made for store furniture.

- **How much is the profitability of franchise store?**

The average gross margin will be between 15% to 17% and investment payback period is 15 to 18 months. Return on Investment is 35% over two years' period.

- **Does Franchise get exclusive area?**

Yes, franchises receive exclusive geographical area of 10 kms within the city / town limits for the duration of the agreement. No other SparesHub franchise would be appointed within your exclusive area limits.

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